

Message Text

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PAGE 01 TAIPEI 07620 240353Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----008498 240622Z /10
R 240343Z DEC 77
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC 5892
INFO USDOC WASHDC

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E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: STATUS OF CONTRACT FOR FIFTY BUSES

REF: TAIPEI 6887

1. ECON COUN WAS INFORMED BY CENTRAL TRUST OF CHINA (CTC) DECEMBER 23 THAT TAIWAN HIGHWAY BUREAU (THB) INFORMED CTC PREVIOUS DAY THAT MOTOR COACH INDUSTRIES (GREYHOUND), GENERAL MOTORS (GM) AND MERCEDES HAD BEEN SELECTED AS FINAL BIDDERS FOR CONTRACT FOR FIFTY BUSES TO BE USED ON NORTH-SOUTH EXPRESS-WAY. THREE COMPANIES ARE LISTED IN ORDER OF PREFERENCE.

2. CTC AUDITORS ARE NOW REVIEWING THB RECOMMENDATIONS TO ENSURE THAT TERMS AND CONDITIONS OF TENDER HAVE BEEN MET BY BIDDERS. ASSUMING THAT EVERYTHING IS IN ORDER, CTC WILL CALL IN GREYHOUND WEEK OF JANUARY 8 FOR CONTRACT NEGOTIATIONS. THB PREFERS GREYHOUND BUSES BUT UNIT PRICE QUOTED BY GREYHOUND IS SEVERAL THOUSAND DOLLARS HIGHER THAN EITHER GM OR MERCEDES. IF CTC AND GREYHOUND ARE UNABLE TO AGREE ON PRICE, CTC WILL TURN TO GM. GM'S UNIT PRICE IS SLIGHTLY HIGHER THAN MERCEDES BUT GM HAS INDICATED THAT IT IS PREPARED TO MEET PRICE OFFERED BY COMPETITORS. GREYHOUND ALSO HAS INDICATED THAT THERE IS SOME FLEXIBILITY IN ITS PROPOSAL.

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3. EMBASSY REMAINS CONFIDENT THAT U.S. FIRM WILL BE AWARDED CONTRACT BUT WILL KEEP FINGERS CROSSED UNTIL CONTRACT ACTUALLY SIGNED. DEPARTMENT MAY BE ASSURED THAT EMBASSY WILL CONTINUE TO IMPRESS UPON GROC AT HIGHEST LEVELS OUR STRONG INTEREST IN SEEING THAT U.S. BUSES ARE PURCHASED.
UNGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TAIPEI07620
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770480-1018
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771218/aaaaaojs.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e0690efd-c188-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 TAIPEI 6887
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 130829
Secure: OPEN
Status: NATIVE
Subject: STATUS OF CONTRACT FOR FIFTY BUSES
TAGS: BEXP, TW
To: STATE
Type: TE
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